

Be part of the neighborhood

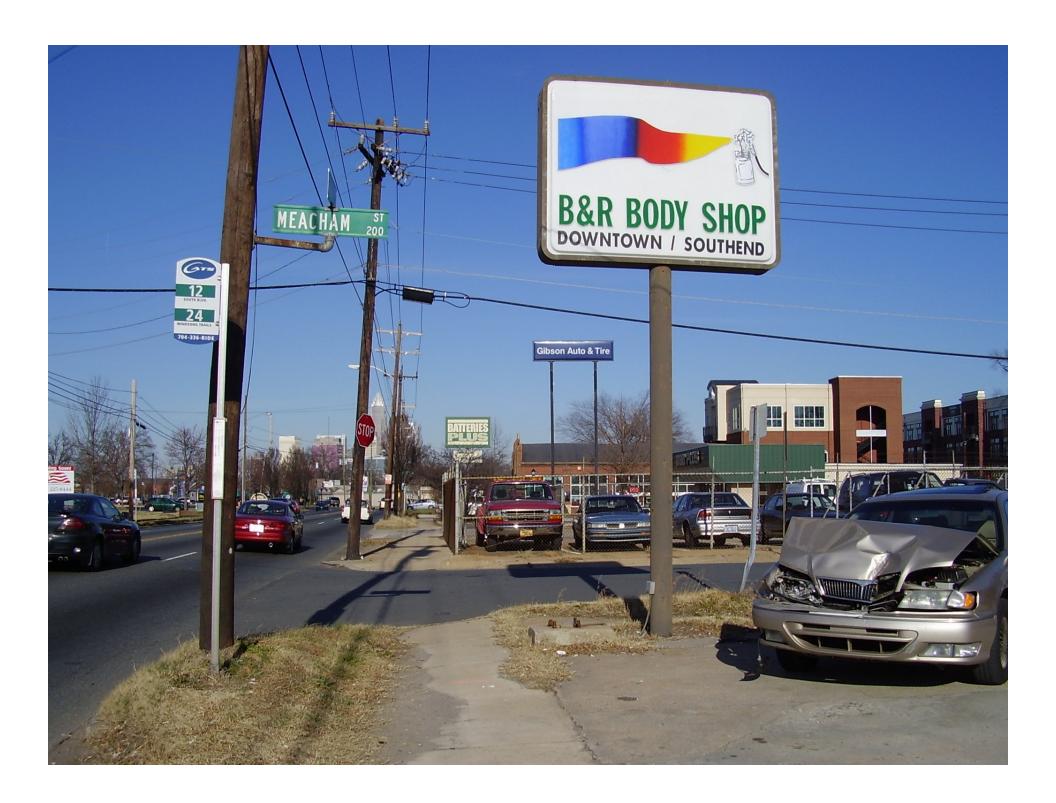
## Challenges

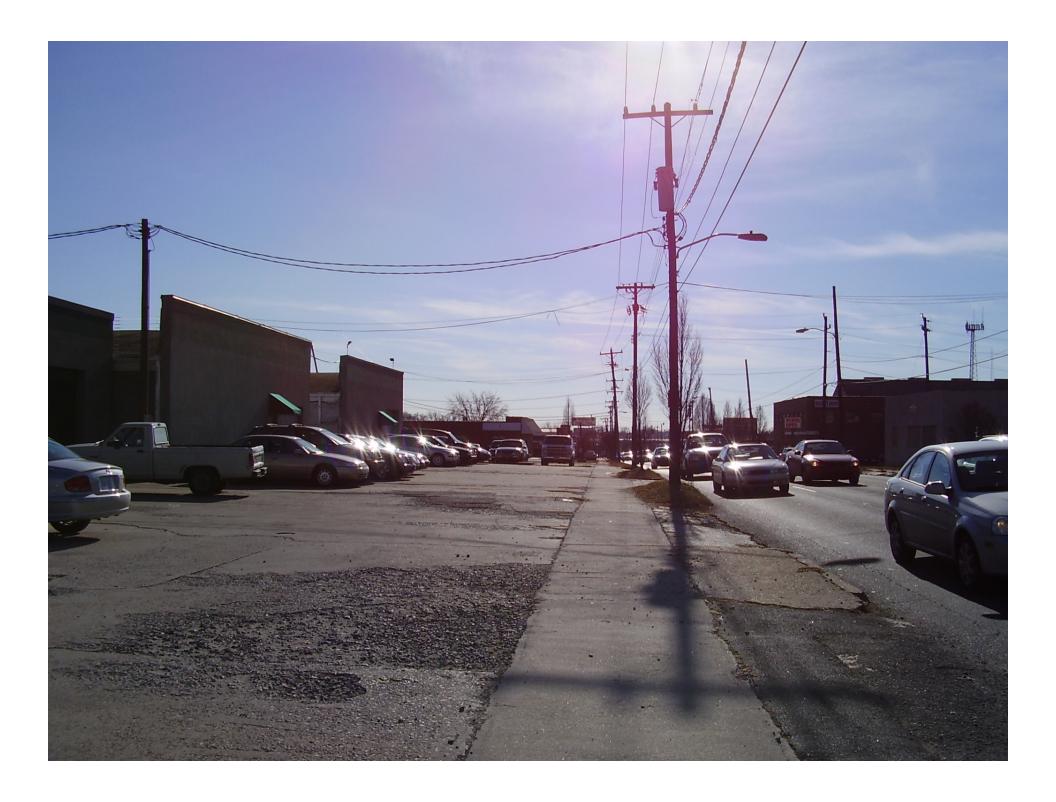
- Building Code: Shared Footing on Zero Lot Line
- Life Safety Egress From Lowe's Through Housing Components
- Transit Adjacent Land Use Appropriateness and Required Density
- Several Plans Impact the Area
- Adjacent to Highly Organized National Register Historic Neighborhood
- How Do You Hide a 172K SF Lowe's that is 92'-140' From Back of Sidewalk

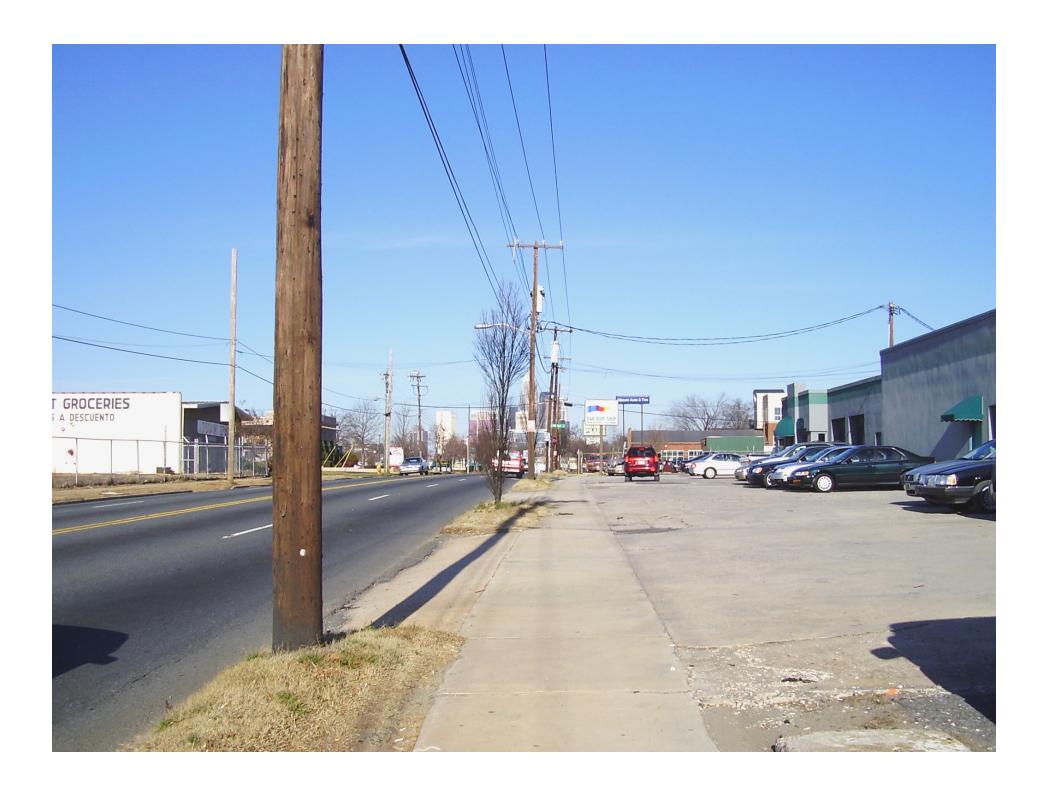




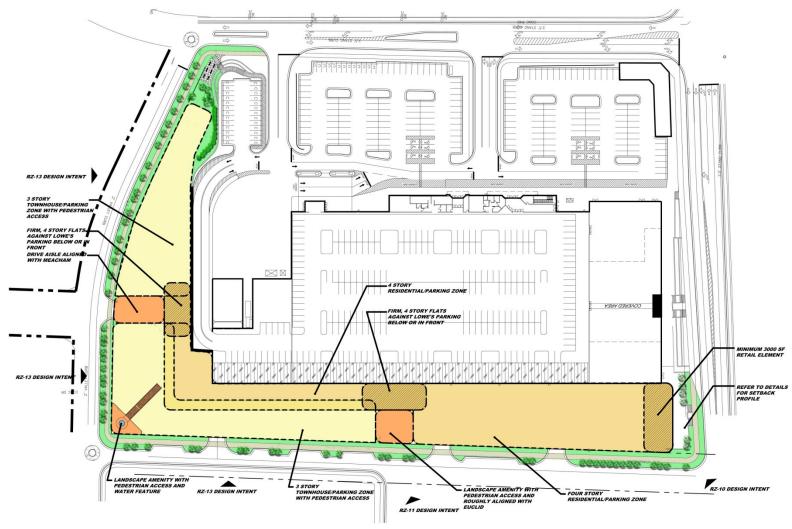












southend residential





The Lyndhurst Pedestrian Entrance and Fountain



The Internal Courtyard



The Euclid Pedestrian Entrance and Fountain



The Mixed Use Building with Outdoor Seating





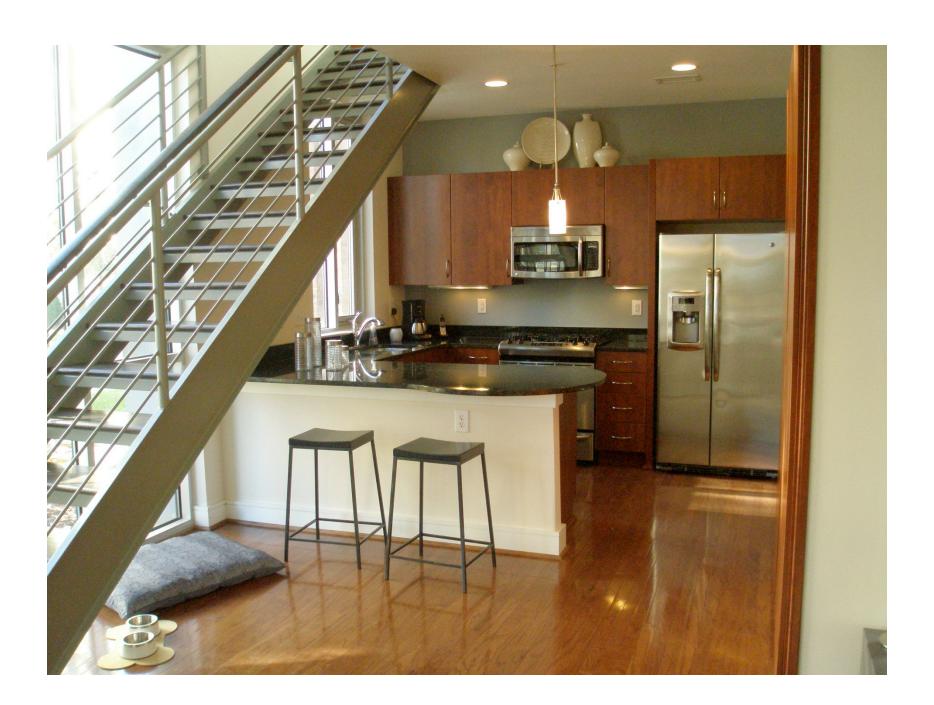












## Lessons Learned

- Get All Parties to the Table as Early as Possible
- Begin with the End in Mind (County Attorney)
- Help with the Filtering
  - Look at All Plans Impacting Development Holistically
  - Help the Sponsor Layer and Filter this Information
  - Drama Delivered One Department at a Time Does Not Advance the Deal
- Stakeholders Want to be Heard, not "Sold"
- The Market Doesn't Care if it is "Technically Cool".
   They want a Place to Live and Work...Their Only Measure
- Trust is the Grease and Time Spent Builds Trust
  - The City with Sponsor and Sponsor with Community