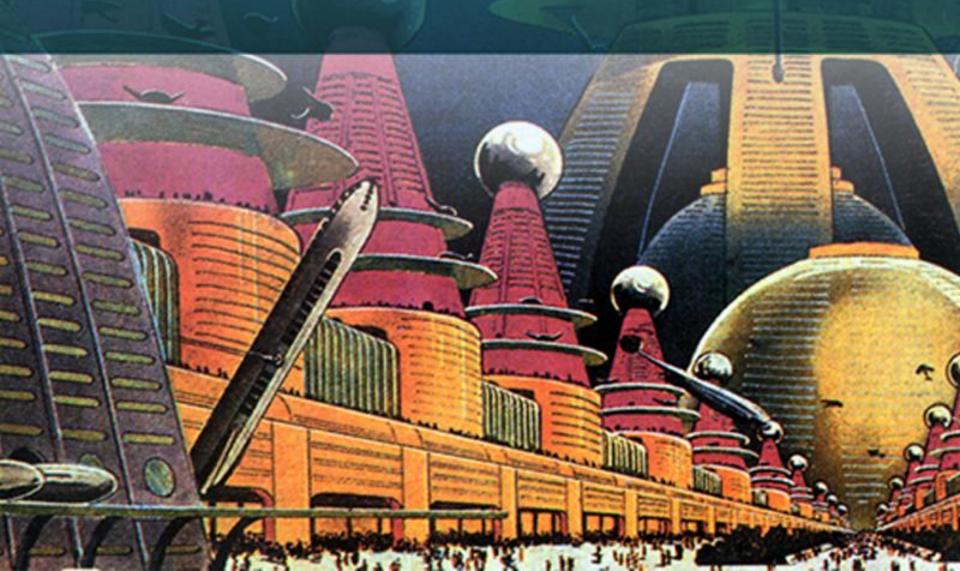


DUBLIN, OHIO | DECEMBER 1, 2009 | DAVID DIXON, FAIA | GOODYCLANCY

Not all visions represent progress



You have been right to say no...up until now



Top Seven Intelligent Community, 2010

Fox Business News:
Top Small City to Start a Business

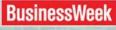
Forbes.com:
One of best 25 places to move in 2009



Columbus Monthly:
Best Suburban Community









In many ways, the quintessential suburb

- Extremely rapid growth over 40 years
- High-quality development—major emphasis on planning
- Single-family detached/ suburban office environment
- Extremely healthy tax base
- High quality of life











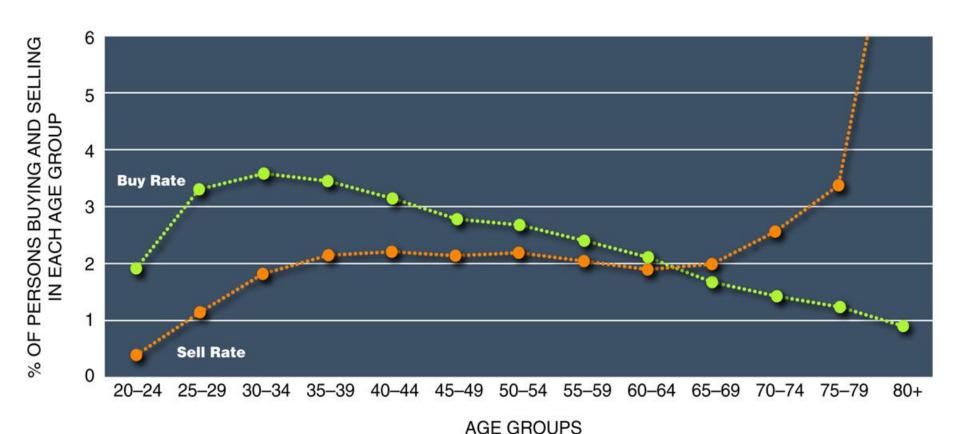
The past represents the dream of a different America...



Suburbs are facing the same cycles that urban neighborhoods have faced

AVERAGE ANNUAL PERCENT OF PERSONS BUYING AND SELLING HOMES IN EACH AGE GROUP, FOR THE UNITED STATES, 1995 TO 2000

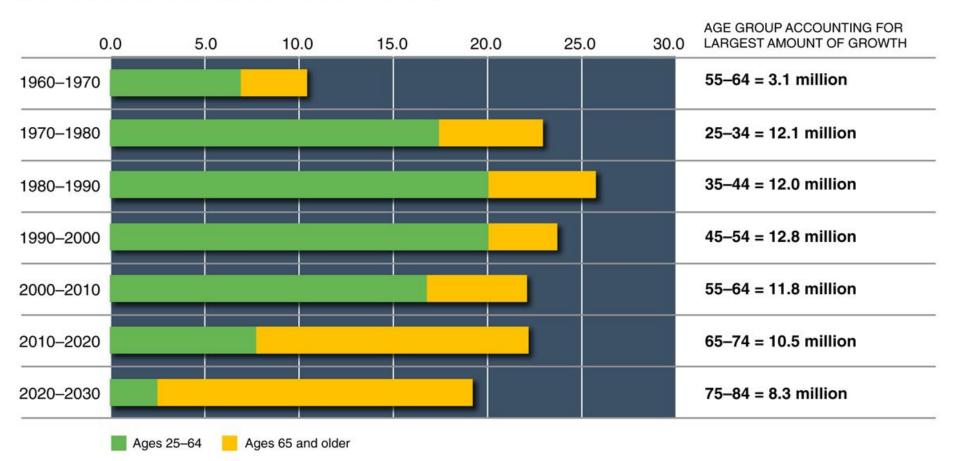
NOTE: ON AVERAGE, 8.8% OF PERSONS 80 AND OLDER SOLD HOMES EACH YEAR.



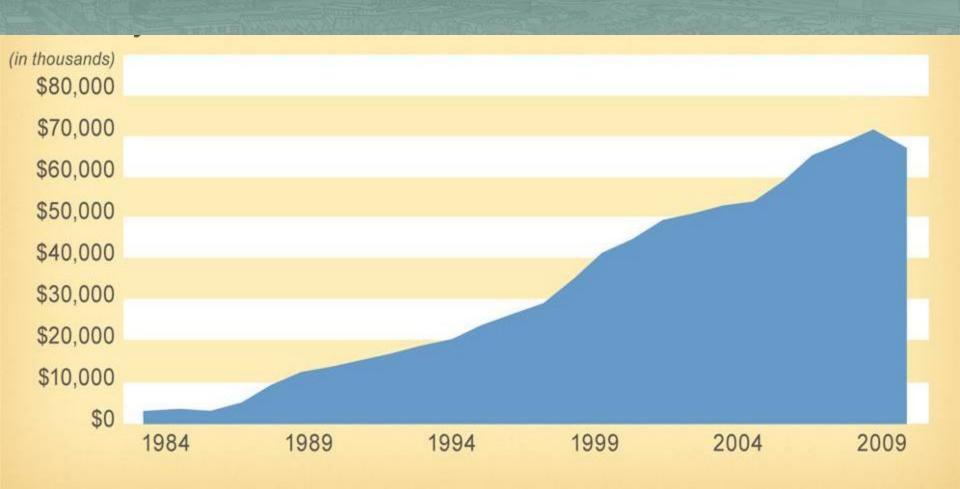
Now, an aging population creates new challenges...and opportunities

GROWTH IN UNITED STATES POPULATION 25 AND OVER FOR EACH DECADE FROM 1960 TO 2030 (IN MILLIONS)

SOURCE: U.S. CENSUS BUREAU, 2003B, TABLES 12 AND HS-3.



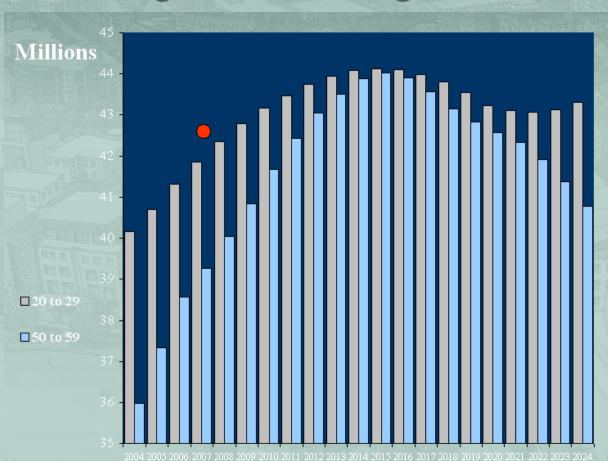
History of income tax revenues



...and the present represents the dream of a different world



A leader in building one of Ohio's most competitive communities for one generation... Dublin can again lead in building for a new generation



Information from Laurie Volk, Zimmerman/Volk

Laurie Volk: Singles and couples are reshaping America's housing market

DEMAND FOR...

LARGE-LOT SUBURBAN HOUSING

2007



2030



SMALL-LOT SUBURBAN AND URBAN HOUSING

2007



2030













Agenda

- Demographics are destiny
- A new values equation
- New choices for livability

Volk: demographics are transforming Dublin's housing markets

- There is demand for 1,500 housing units in the corridor study area over the next 5-7 years
- Demographic breakdown:
 - 9% empty nesters/retirees
 - 7% families
 - 84% younger singles/couples
- Unit type breakdown:
 - 54% multi-family for-rent
 - 28% multi-family for-sale
 - 12% townhouses
 - 6% small-lot detached
- One-third of Dublin's housing demand over this period





Carol Coletta: vibrant downtown's attract the talent that attract investment

- America faces a chronic labor shortage
- 25-34-year olds were no more likely than the rest of the population to want to live in or near a downtown 20 years ago
- ...today they are 33% more likely
-and "creative workers" in this age range are 53% more likely



Dublin's employers hunt for staff

- Large and small employers need help attracting the diverse, skilled staff they need to thrive
- Today, people choose where to live based on lifestyle; the jobs follow
- Roughly 5,000 new positions are needed in Dublin annually just from routine turnover ... this means 5,000 decisions about lifestyle
- Dublin/Columbus compete for top talent with many other regions nationwide. Recruitment is challenging.
- Service staff are challenged by high housing costs and difficult commutes



Chris Leinberger: Mixed-use adds value

GROWTH IN RENTS 2000-2007 FOR **SUBURBAN OFFICE PARKS: 0%**

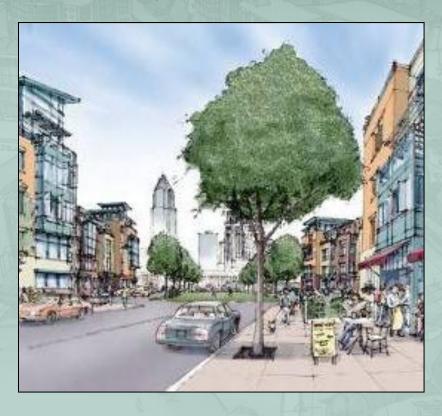


GROWTH IN RENTS 2000-2007 FOR MIXED-USE, WALKABLE DEVELOPMENTS: +35%



Carol Coletta: Walkability adds value

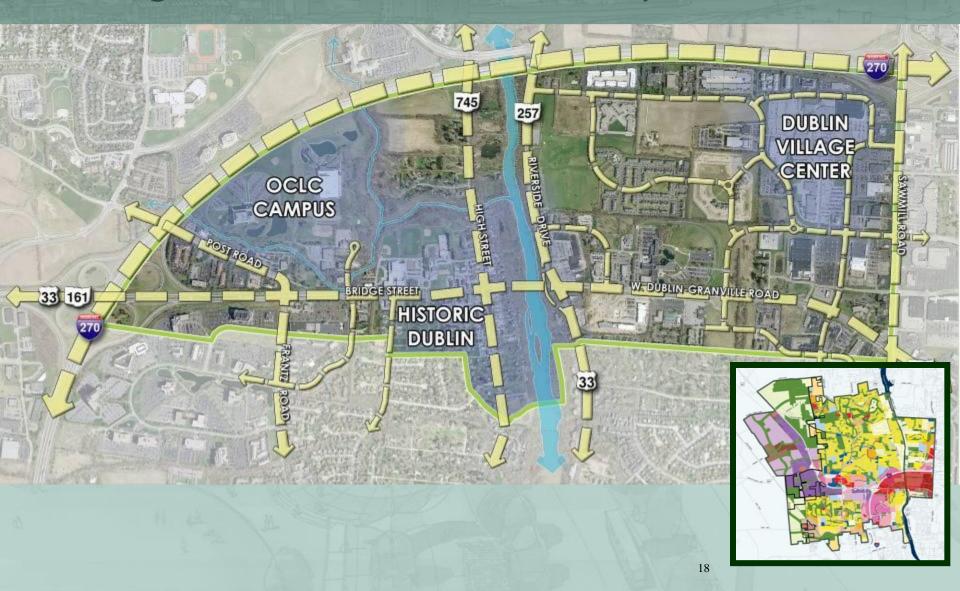
CEOs for Cities:
For each additional Walk Score point, housing prices increase \$600 to \$3,000



Top 10 Walk Score neighborhoods in Columbus (selected median home price*):

- Weinland Park—89
- 2. Victorian Village—89 (\$239,500)
- 3. Downtown—86
- 4. Brewery—86
- 5. Italian Village—86
- 6. Southside—82
- 7. Harrison West—80
- 8. University—77
- 9. Clintonville—67 (\$188,100)
- 10. Franklinton—66

Bridge Street Corridor: a very different 6%



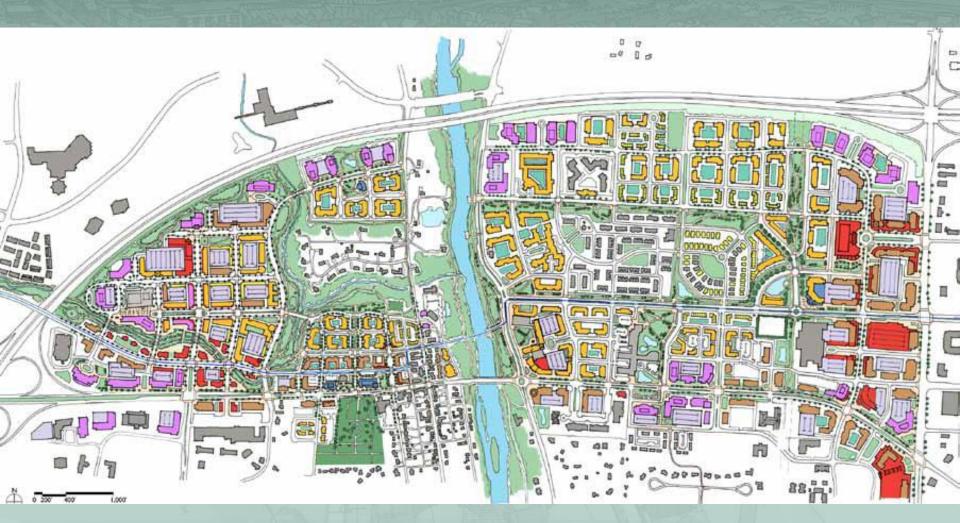


Vision principles

- Enhance economic vitality
- Integrate the new center into community life
- Embrace Dublin's natural setting and commitment to sustainability
- Expand "livability choices" for Dublin and the region
- Create places that embody Dublin's commitment to community



Dublin's opportunity: vision framework





Enhance economic vitality



Integrate the new center into community life









Embrace Dublin's natural setting and commitment to sustainability



Expand "livability choices" for Dublin and the region



Create places that embody Dublin's commitment to community



Indian Run: vision framework



Indian Run: developer's concept study





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